



# Streamline Complex System Sales with Tacton CPQ System Configuration

Move from Engineer-to-Order to Configure-to-Order—also for highly complex products



Manufacturers of complex, interconnected systems like HVAC, renewable energy, and production lines face pressure to deliver customized solutions quickly and accurately. Traditionally, this involved a tedious and error-prone engineer-to-order process.

Tacton CPQ System Configuration streamlines system sales by dividing large configurations into manageable modules. This solution allows sales teams to independently configure systems while ensuring validity, reducing costs, and enhancing the buyer experience.

## Efficiently configure large systems while ensuring high performance and seamless sales experience



### Reduce sales costs for system products

Enable your sales representatives to define complex system solutions, minimizing the reliance on engineering resources



### Accelerate CPQ implementation

By modularizing product, you expedite the time-to-value in the CPQ project



### Fast product configuration

Eliminate configuration performance issues by segmenting the system into smaller configurable components



### Maximize the power of CPQ for your entire portfolio

Increase the return on investment of your CPQ solution by unifying and scaling your full product portfolio through Tacton CPQ

## Key Features

### Modular Configuration

Simplify large-scale systems into smaller connected configurable products

### Ensure Accuracy

Combine Tacton's classical constraints-based solver with rule-based adjustments for comprehensive system accuracy

### Sales-Driven Flexibility

Sales representatives can adjust product hierarchies and configurations without technical bottlenecks

## Complex systems demand advanced solutions

[Learn more](#) about how Tacton CPQ *System Configuration* is designed to help you handle even the most intricate systems with ease.

[Book a demo today.](#)



**Tacton** is a leading SaaS company trusted by global manufacturers. Tacton Trusted Configuration simplifies sales for manufacturers of complex products. Tacton's founders pioneered computer-based product configuration which today powers Tacton CPQ and Design Automation. It is co-headquartered in Chicago and Stockholm, with regional offices in Karlsruhe, Warsaw and Tokyo.